



# HARDWARIO

Reference number	HPA.230116.01-EN
Date	January 16, 2023
Place	Liberec

## HAHN & Sohn Chose HARDWARIO for IoT Innovation – Together They Will Modernize Power Generators by Connecting Them to the Internet

**HAHN & Sohn, a leading European supplier of power generators, has agreed an IoT partnership with HARDWARIO. The latter provides its partners with a comprehensive solution of hardware, services and expert support to facilitate IoT adoption and will help HAHN to implement IoT technologies into its products and services.**

The two companies have agreed to a collaboration in which HARDWARIO will help HAHN implement IoT technologies into existing products and services. The aim is to enable end users of power generators to monitor and control them remotely.

*"We have been successfully supplying our power generators to customers throughout Europe. We believe that by connecting to the Internet, their attractiveness and thus our competitiveness will increase substantially. Although the idea of implementing IoT in power generators looks simple, we realize that in order to do this successfully we need a reliable partner with proven experience in delivering scalable solutions – from hardware, to data transfer, to integration with our systems. That's why we chose HARDWARIO."*

— Lukáš HAHN, owner of the company

*“Our strategy is to attract strong partners with global ambitions for all industries where we see the prospect of IoT solutions. HAHN & Sohn fits these parameters perfectly. It has a quality product, sophisticated marketing and operates in a very interesting market, where it supplies on the order of thousands of devices per year. That’s why we are happy to partner with them and help them with IoT deployment.”*

— Alan Fabik, co-founder of HARDWARIO

## About HARDWARIO

HARDWARIO is a Czech technology company that focuses on IoT – Internet of Things. It provides its customers with configurable IoT devices, connectivity and cloud services. Together with its partners, it successfully implements IoT projects in manufacturing, energy, agriculture, retail, healthcare and asset management. For more detailed information, please visit [www.hardwario.com](http://www.hardwario.com).

## About HAHN & Sohn

HAHN & Sohn is a supplier of generators, cultivators and motor pumps and with them a wide range of services from the supply of accessories to competent technical advice. All their products meet European and international standards for quality, economy and environmental friendliness, including pollutant and noise emissions. The main vision is to make traditional German quality available to everyone at an affordable price. For more detailed information, please visit [www.hahn-sohn.eu](http://www.hahn-sohn.eu).

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