



HARDWARIO

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Strategic Partner eMan Enters HARDWARIO

Our long-time friends at eMan have confirmed our strategic cooperation with a capital injection into our company. This investment will help us accelerate our international expansion, expand our service portfolio and improve our technical and business support to our partners. The first joint product will be the HARDWARIO Manager mobile application, which will make it easier for all users to set up and manage HW platforms. And other great products will follow.

By combining our sales and marketing activities, we plan to strengthen our position not only on the Czech market. We will share our offices in the UK and the United States and continue to expand into other markets, including the newly opened office in Poland, Latin America, Australia and last but not least the DACH region, where we are negotiating with our first major partner.

"We are incredibly pleased to see the success of eMan. I believe that with our joint products we can succeed in many industries. We will now focus in particular on the digitalization of the energy sector and bring meaningful solutions not only to the big players in the industry."

— Alan Fabik, CEO of HARDWARIO

We will help eMan expand their portfolio of products and services, which to date has focused primarily on software solutions and applications.

"Our strategic goal was to expand eMan's portfolio with scalable products that address the full breadth of customer needs. We therefore needed to add hardware to our applications and have more control over the final solution. After the previous experience of both teams working together, we can safely say that together we are able to create extraordinary products."

— Jiří Horyna, Chairman of the Board of eMan

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